

## **REQUEST FOR ADVISORY SERVICES**

What we need to know about you												
We may use the contact information you provide below to send you (by mail, fax and/or e-mail) notices of upcoming classes and special events, and other information we feel would be beneficial to your business venture. If you do <b>not</b> wish to be on our contact list, please check here.												
Mr. Mrs.				N.41.								
☐ Ms. ☐ Dr.		-First Name:				MI:		Last Name:				
E-mail:				Work Phone:			Hon	Home Phone:				
Personal Address:						Cell	Cell Phone:					
City:			State: Zip Code:				Cou	County:				
Gender: Race:				•					Et	thnicity	:	
Female	Asian			Native Hawaiian or Pacific Islande			er	Hispanic or Latino				
Male	Black or	Africar	n American	White/Caucasian				Non-Hispanic or Latino				
	Native A	merica	n or Alaskan Nativ	Choose not to respon		respon	oond		Choose not to respond			
Veteran Status:		Milita	ry Status:					Do you consider yourself a				
Non-Veteran			National Guard	Reservist - A		ctive Duty		erson	son with a disability?			
Service-Disabled Veteran			National Guard - <i>I</i>	None				No No				
Veteran								Ye:	Yes			
Choose not to r	espond		Reservist	Choose not to respond		ond	Choose not to respond			I		
What we need to	know about	t your	r business, if	you're alrea	dy in bus	ines	SS					
Company Start D	)ate:		Compa	ny Status:	Not in E	Busine	ess	Start-	Up (<12	2 mos)	🗌 In Bu	usiness
Company Name:						Bu	sines	ss Phone:				
Business E-mail	Business E-mail: Business Fax:											
Business Addres									Owi	ner?	Yes	No
City:			State:	County:			inty:					
Web Site:							ositio					
If you have a Dun & Bradstreet (DUNS) number please For the most recent full year, what were your:												
enter it here Number of Employees:				Gross Revenue/Sales								
											_	
Full-Time: Part-Time:					+Profits/-Losses				_			
Of total employees, how many are engaged in the exporting aspect of your business? (FT & PT)				Amount of your Gross Revenue/Sales related to exporting								
Business Size:			Business Type:		Retail Dealer		er	Currently Involved in		l in		
Certified SDB or SBA 8(a) Small			Agriculture			Service Establishment				Exporting:		
			Constructi	Surplus Dealer			No					
Minority-Owned Small			Financing		Technology				Yes			
Other Small			Manufactu					If yes, please go to Appendix A to indicate the markets to which your company currently exports (mark all that apply).				
Woman-Owned Small			Research				the m					

Organization Type:		Business Ownership:	Ownership Veteran Status:					
Corporation	Partnership	What percentage of your business is male or female owned?	Non-Veteran					
Limited Liability Co.	Sole Proprietorship	% Male	Service-Disabled					
Non-profit Organization	Sub S Corporation	% Female	Veteran					
Conter	Unknown	Choose not to respond	Choose not to respond					
Do you conduct business o	nline?	Is this a home based bu	Isiness? No Yes					
No Yes		Are you 8(a) certified?	No Yes					
Type of Business (describe your current business or the business you plan to start)								
What Type of Assistance De	o You Need?							
Start-up Marketing	Loan/Financial	Government Accounting Setup	ontracting SAM/ORCA Registration					
Business Plan Expansion GSA Schedule Certifications (Fed, State, Local) Proposal Assistance Other								
How did you first learn of the Small Business Development Center?								
Bank/Lender	Houston Techr	ology Center 🔲 SBA District Office	Training Seminar					
Business Owner/Word of	f Mouth Internet	SBA Website	USEAC					
Chamber of Commerce	Local EDC	SBDC	WBC					
Client	Magazine/New	spaper SCORE	Other					
College/University	PTAC	TV/Radio						
I request free advisory services from the University of Houston Small Business Development Center Network, which is a resource partner of the U.S. Small Business Administration or the University of Houston Procurement Technical Assistance Center, a resource partner of the Defense Logistics Agency. I agree to participate when I am asked to complete surveys designed to evaluate those advisory services. I permit SBA or its agent the use of my contact information for SBA surveys and information mailings regarding SBA products and services? No I understand that my advisor(s) will hold all information I provide in confidence to the extent allowable under Federal and Texas State Law. I understand that the Small Business Development Center has agreed not to 1) recommend goods and services from sources in which an individual advisor has an interest; 2) accept fees or commissions for advisory services. I certify that my business has not been, is not currently, nor will it at any time be, operated or otherwise used in any manner that is in violation of criminal law. I agree to release, indemnify, and hold harmless, the University of Houston, sa well as each of the above entity's respective board members, officers, directors, employees, authorized representatives, advisors, and other personnel ("Releasees") from and against any and all liability that may arise from the actions (negligent or otherwise) by me, my business, or its employees, as well as against any and all claims or causes of action that may be brought against the Releasees by me, my business, its employees, or any third party, or that may be brought against the Releasees by me, my business, its employees, or any third party, or that may be brought against the Releasees by me, my business, its employees, or any third party, or that may be brought against the Releasees by me, my business, its employees, or any third party, or that may be brought against the Releasees by me, my business, its employees, or any third party, or that may be brought against the								
	Signature:		Date:					
		(Blue Ink Required)						

## What you need to know about us....

We **do not charge** for advisory services, but we may charge fees for workshops, seminars, special events and specialty services.

We keep what you tell us **confidential** to the extent allowable under Federal and Texas State law.

We will not use anything you tell us to benefit the SBDC, PTAC, or any of our staff, nor will we use what you tell us to the detriment of any of our clients.

We maintain resumes of all our advisors so that you can review your advisor's professional experience, outside employment, and previous and current business ownership or interests.

We provide advisory services to clients in all fields and industries, and your advisor may work with other clients whose businesses are similar to yours and even in direct competition with yours.

We **do not make loans or influence loan decisions**, although we can assist you with determining your financial requirements and preparing and submitting a loan application.

We will ask you for current financial and operating data about your business in order to provide more comprehensive assistance.

We will make suggestions and recommendations to you as appropriate, but **we will not make business decisions** or judgments for you. We will not write proposals or business plans for you. Our purpose is to provide education and assistance, but not to do the work for you.

We might provide advice that seems unfavorable to your business idea, but our intent is to encourage you to fully explore all the possibilities involved in operating a business.

If you work with the Small Business Development Center (SBDC), we will ask you to provide a signed statement indicating whether SBDC assistance resulted in your company having economic impact in the form of obtaining financing, job creation, business startup or expansion.

If you work with our Procurement Technical Assistance Center (PTAC), we will ask you to provide a signed statement indicating whether PTAC assistance resulted in your company receiving any contract or subcontract award, and we will ask you to provide the specifics of those awards.

We may ask for your written permission to use your name and/or photograph as well as information about your business, for promotional or publicity purposes.

We make every effort to provide prompt, courteous, and professional services within the time frame requested; however, we do not make any warranties or guarantees regarding these services.

Please sign and date to indicate you have read and understand the above disclosures.

Signature:

Date:

**Appendix A** If your company is currently exporting, please indicate the countries to which your company exports: (Mark all that apply)

Asia	Africa	Caribbean	Central America	North America
<ul> <li>□ Afghanistan</li> <li>□ Bahrain</li> <li>□ Bangladesh</li> <li>□ Belarus</li> <li>□ Bhutan</li> <li>□ Brunei</li> <li>□ Burma</li> <li>□ Cambodia</li> <li>□ China</li> <li>□ East Timor</li> <li>□ Georgia</li> <li>□ Hong Kong</li> </ul>	<ul> <li>Algeria</li> <li>Angola</li> <li>Benin</li> <li>Botswana</li> <li>Burkina Faso</li> <li>Burundi</li> <li>Cameroon</li> <li>Cape Verde</li> <li>Central African</li> <li>Republic</li> <li>Chad</li> <li>Comoros</li> </ul>	<ul> <li>Anguilla</li> <li>Antigua &amp; Barbuda</li> <li>Aruba</li> <li>Bahamas</li> <li>Barbados</li> <li>Virgin Islands</li> <li>(British)</li> <li>Cayman Islands</li> <li>Cuba</li> <li>Dominica</li> <li>Dominican Republic</li> <li>Grenada</li> </ul>	<ul> <li>□ Belize</li> <li>□ Costa Rica</li> <li>□ El Salvador</li> <li>□ Guatemala</li> <li>□ Honduras</li> <li>□ Mexico</li> <li>□ Nicaragua</li> <li>□ Panama</li> </ul>	☐ Bermuda ☐ Canada South America
<ul> <li>India</li> <li>Indonesia</li> <li>Iran</li> <li>Iraq</li> <li>Israel</li> <li>Japan</li> <li>Jordan</li> <li>Kazakhstan</li> <li>Korea, North</li> <li>Korea, South</li> <li>Kuwait</li> <li>Kyrgyzstan</li> <li>Laos</li> <li>Lebanon</li> <li>Macau</li> <li>Malaysia</li> <li>Maldives</li> <li>Micronesia</li> <li>Mongolia</li> <li>Nepal</li> <li>Oman</li> <li>Pakistan</li> <li>Philippines</li> <li>Qatar</li> <li>Russia</li> <li>Saudi Arabia</li> <li>Singapore</li> <li>Sri Lanka</li> <li>Syria</li> <li>Tajikistan</li> <li>Taiwan</li> <li>Thailand</li> <li>Turkey</li> <li>Turkmenistan</li> <li>United Arab</li> <li>Emirates</li> <li>Uzbekistan</li> <li>Vietnam</li> <li>Yemen</li> </ul>	<ul> <li>Democratic Republic of Congo</li> <li>Cote d'Ivoire</li> <li>Djibouti</li> <li>Egypt</li> <li>Equatorial Guinea</li> <li>Eritrea</li> <li>Ethiopia</li> <li>Gabon</li> <li>Gambia</li> <li>Ghana</li> <li>Guinea-Bissau</li> <li>Kenya</li> <li>Lesotho</li> <li>Liberia</li> <li>Libya</li> <li>Madagascar</li> <li>Malawi</li> <li>Mali</li> <li>Mauritania</li> <li>Mauritius</li> <li>Morocco</li> <li>Mozambique</li> <li>Namibia</li> <li>Niger</li> <li>Nigeria</li> <li>Rwanda</li> <li>Sao Tome and Principe</li> <li>Senegal</li> <li>Sevchelles</li> <li>Sierra Leone</li> <li>Somalia</li> <li>South Africa</li> <li>Sudan</li> <li>Swaziland</li> <li>Tanzania</li> <li>Togo</li> <li>Tunisia</li> <li>Uganda</li> <li>Zambia</li> <li>Zimbabwe</li> </ul>	<ul> <li>☐ Haiti</li> <li>☐ Jamaica</li> <li>☐ Montserrat</li> <li>☐ Netherlands Antilles</li> <li>☐ St. Kitts and Nevis</li> <li>☐ St. Lucia</li> <li>☐ St. Vincent and Grenadines</li> <li>☐ Trinidad and Tobago</li> </ul>	<ul> <li>Austria</li> <li>Azerbaijan</li> <li>Albania</li> <li>Armenia</li> <li>Belgium</li> <li>Bosnia-Herzegovina</li> <li>Bulgaria</li> <li>Croatia</li> <li>Cyprus</li> <li>Czech Republic</li> <li>Denmark</li> <li>Estonia</li> <li>Finland</li> <li>France</li> <li>Germany</li> <li>Greece</li> <li>Hungary</li> <li>Iceland</li> <li>Liechtenstein</li> <li>Lithuania</li> <li>Luxembourg</li> <li>Macedonia</li> <li>Monaco</li> <li>Montenegro</li> <li>Netherlands</li> <li>Norway</li> <li>Poland</li> <li>Sovak Republic</li> <li>Slovak Republic</li> <li>Slovak Republic</li> <li>Slovania</li> <li>Switzerland</li> <li>Turkey</li> <li>Ukraine</li> <li>United Kingdom</li> <li>Vatican City</li> </ul>	<ul> <li>Argentina</li> <li>Bolivia</li> <li>Brazil</li> <li>Chile</li> <li>Colombia</li> <li>Ecuador</li> <li>Guyana</li> <li>Paraguay</li> <li>Peru</li> <li>Suriname</li> <li>Uruguay</li> <li>Venezuela</li> </ul> Oceania <ul> <li>Australia</li> <li>New Zealand</li> <li>Cook Islands</li> <li>Fiji</li> <li>Kiribati</li> <li>Marshall Islands</li> <li>Nauru</li> <li>Palau</li> <li>Papua New Guinea</li> <li>Samoa</li> <li>Solomon Islands</li> <li>Tonga</li> <li>Tuvalu</li> <li>Vanuatu</li> </ul> Other <ul> <li>Subcontractor for Exporter</li> <li>Sell to fill-freight</li> </ul>